



**Pre-Proposal Conf and Site  
Visit for  
Regional 8(a) Grounds  
Maintenance Services for Naval  
District Washington,  
Washington, DC  
Solicitation # N40080-15-R-  
0312 June 23-25, 2015**

# Agenda



## **June 23:**

**0700 - 0800 Contractor Registration at WNY-166  
Pre-Proposal Conf.**

**0800 - 1430 Site Visits at NSA Bethesda,  
NSWC Carderock and Dalecarlia sites**

## **June 24:**

**0700 - 1530 Site Visits at Quantico, NSF ARL,  
& USNO**

## **June 25:**

**0700 - 1530 Site Visits at JBAB/DIA, NRL in DC,  
& MBW**

# Questions/Requests for Information



**NO QUESTIONS WILL BE ANSWERED  
AT THIS TIME.**

**PLEASE SUBMIT ALL OF YOUR QUESTIONS IN  
WRITING VIA A REQUEST FOR INFORMATION  
(RFI) SO THAT EVERYONE WILL RECEIVE THE  
SAME INFORMATION FOR THIS SOLICITATION**

# Requirement Locations



**Grounds maintenance services including landscaping, outdoor pest control, and pavement clearance (street sweeping and snow removal) shall be performed at the following locations throughout Naval District Washington and could vary from location to location.**

**Public Works Department Washington (PWD Washington)**

- (1) Washington Navy Yard, Washington, DC**
- (2) Naval Support Facility Arlington, VA (Arlington Service Center)**
- (3) Naval Support Facility Naval Research Laboratory, Washington, DC (NRL)**
- (4) Naval Support Facility Carderock, West Bethesda, MD**
- (5) Naval Support Facility Naval Observatory, Washington, DC**
- (6) Quarters A, Naval Support Facility Naval Observatory, Washington, DC**

**(7) Marine Barracks Washington**

# Requirement Locations Continued



## **(b) Public Works Department South Potomac**

**(1) Naval Support Facility, Dahlgren, VA (Naval Surface Warfare Center) (Reserved, aka no work currently included, but could be modified into the contract at a later date by bilateral, negotiated mod)**

**(2) Naval Support Facility, Indian Head, MD (Naval Surface Warfare Center) **pavement clearance (mainly snow removal)****

**(c) Public Works Department Patuxent River (Reserved - no work currently included)**

**(d) Public Works Department Annapolis (Reserved - no work currently included)**

# Requirement Location continued



## **(e) Resident Officer In Charge of Construction, Quantico, VA (ROICC Quantico)**

- (1) Marine Corps Systems Command (MCSC)**
- (2) Civilian Manpower Management**
- (3) MCNOS**
- (4) NMCL (Medical/Dental)**
- (5) Veterinary Clinic**
- (6) MCIA**

# Requirement Locations continued



## **(f) Public Works Department Bethesda**

**(1) Walter Reed National Military Medical Center (WRNMMC)**

**(2) Armed Forces Radiobiological Research Institute (AFRI)**

**(3) Naval Support Activity Bethesda**

**(4) National Intrepid Center of Excellence (NICoE) Building 51**

**(5) Dalecarlia**

## **(g) Joint Base Anacostia Bolling (Naval Station Anacostia and Bolling Air Force Base)**

# Terminology Change



- **As a result of recent policy changes, Naval Facilities Engineering Command (NAVFAC) no longer recognizes Combination Firm Fixed Price/Indefinite Delivery Indefinite Quantity (FFP/IDIQ) contracts.**
- **This solicitation will result in award of a Facilities Support Indefinite-Quantity contract that is comprised of both Recurring Work (formerly referred to as Firm Fixed Price) and Non-Recurring Work (formerly referred to as Indefinite-Delivery Indefinite-Quantity) Line Items.**
- **Quantity (FFP/IDIQ) type**



# Performance-Based Definition



- **Expressing contract requirements as desired results rather than prescribing how the work will be done**
  - Performance Objective – a specific service to be provided to what extent (to what end) to achieve a stated outcome
  - Measurable Performance Standard – a measure of completeness, reliability, accuracy, timeliness, customer satisfaction, quality, or cost which addresses elements such as “what”, “when”, “how many” and “how well” the performance objective has been achieved.

# Annexes 1, 2, and 15



- **Annex 1 - General Information**

- Outline of Services and Project Location
- Navy Approach to Service Contracting and PBSA
- No Associated Costs

- **Annex 2 - Management and Administration**

- Definitions and Acronyms
- General Administrative Requirements
- Key Personnel Requirements
- Associated Costs Distributed to Technical Annexes

- **Annex 15 - Facilities Support**

- Facility Investment

# Contracting Officer Guidance



- Offerors are requested to provide any questions that they may have during the pre-proposal presentation and site visit in a written format by e-mail to: [roya.sterner@navy.mil](mailto:roya.sterner@navy.mil) and [julie.monohan@navy.mil](mailto:julie.monohan@navy.mil)**
- Answers to the Requests for Information (RFIs) will be provided on the internet at: <https://www.neco.navy.mil>. In addition, the pre-proposal presentation agenda and the list of conference attendees will also be provided via amendment to the solicitation.**
- IMPORTANT NOTE: Remarks and explanations addressed during the pre-proposal presentation shall not qualify or alter the terms and conditions of the solicitation. The terms and conditions of the solicitation to include the Performance Work Statement remain unchanged unless the solicitation is formally amended in writing.**

# Evaluation Factors



- **Evaluation factors are divided into two categories**

## **1) Technical Evaluation Factors:**

- Factor 1 – Corporate Experience
- Factor 2 – Technical/Management Approach
- Factor 3 – Safety
- Factor 4 – Past Performance

## **2) Price**

- Lowest Priced Technically Acceptable (LPTA)

# Proposal Milestones



- **Site Visit - 23 - 25 June 2015**
- **Final Questions/Request for Information Due - 2 July 2015**
- **Proposals Due - 14 July 2015 at 2:00 p.m.**

# Site Tour



**Not all of the facilities will be visited during this tour, only a representative sampling of the facilities**

# Site Tour



## Conclusion of Site Tour